

Message Text

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PAGE 01 VIENNA 08877 181335Z

51

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-06 RSC-01 DRC-01 /021 W

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R 181238Z OCT 74

FM AMEMBASSY VIENNA

TO SECSTATE WASHDC 3959

UNCLAS VIENNA 8877

FOR COMMERCE

EO 11652: NA

TAGS: BEXP, AU, US

SUBJ: LICENSING OPPORTUNITY: GEORG HAMBURGER & CO. K.G.,
GETREIDEMARKT 10, A-1010 VIENNA

REF : 10 FAM 948.4

1. THE AUSTRIAN FIRM LISTED ABOVE IS INTERESTED IN NEGOTIATING LICENSING ARRANGEMENTS WITH U.S. FIRMS INVOLVING TECHNOLOGICAL KNOW HOW FOR THE ENGINEERING AND CONSTRUCTION OF LARGE WATER TREATMENT SYSTEMS FOR INDUSTRIAL AND MUNICIPAL USE. THE FIRM NOW HAS TECHNOLOGY FOR SMALL AND MEDIUM-SIZED SYSTEMS. AT THE SAME TIME, THE FIRM WOULD BE INTERESTED IN HANDLING RELATED U.S. EQUIPMENT ON AN AGENCY BASIS.

2. GEORG HAMBURGER & CO., A MEDIUM-SIZED FIRM, ESTABLISHED IN 1956, ACTS AS WHOLESALER, IMPORTER, AND AGENT OF INDUSTRIAL AND COMMERCIAL FILTERS; AS EXCLUSIVE SELLING AGENT OF MACHINERY FOR THE PAINT, VARNISH, AND CHEMICAL INDUSTRIES, GLASS AND SUGAR PROCESSING INDUSTRIES. IT ALSO PROVIDES ENGINEERING SERVICES IN THE ENVIRONMENTAL PROTECTION FIELD. THE FIRM EMPLOYS A TECHNICAL SALES STAFF OF 12 PERSONS. ITS SALES TERRITORY INCLUDES AUSTRIA AND EAST EUROPE. IN ADDITION TO A NUMBER OF IMPORTANT EUROPEAN MANUFACTURERS, THE VIENNA FIRM REPRESENTS AMF-INTERNATIONAL, OF MERIDEN, CONN. (FILTERS). THE ENTERPRISE IS ORGANIZED AS A LIMITED PARTNERSHIP WITH A CAPITAL STOCK OF US \$5,400.

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3. U.S. FIRMS INTERESTED IN CONTACTING GEORG HAMBURGER & CO.

SHOULD WRITE DIRECTLY TO CLAUS VON REBENTISCH AT THE ABOVE
ADDRESS. THE EMBASSY WOULD APPRECIATE RECEIVING INFORMATION
COPIES FOR FOLLOW-UP PURPOSES. HUMES

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Message Attributes

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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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